

MLS STATS: *Jan-Apr 2010*

COEUR D'ALENE MULTIPLE LISTING SERVICE

SF - Total Number of Sales

10 year Comparison, Yr/Date Ea Yr

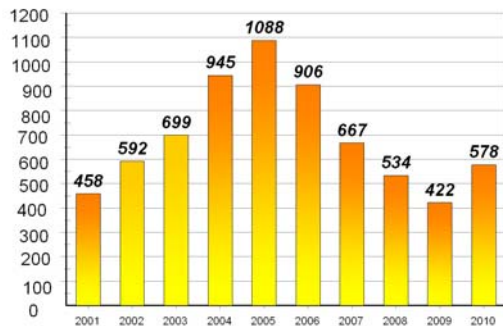


Table below reflects data on residential SF listings - (defined as listings with house built on site, less than an acre of real property) sold during the reporting period - from ***Jan 1st through end of Apr 30th** of each year reported (year to date). Shown are total number of sales, median sale price, and average sales price in each area. Chart reflects data from SF listings only, and provides comparisons of total numbers sold to similar periods in previous years.

New construction housing accounted for 27% of SF sales for yr/date 2009, and for 16% of sales for yr/date 2010.

AREA	Number of Sales			Average Price			Median Price		
	2009*	2010*	%/CH	2009*	2010*	%/CH	2009*	2010*	%/CH
CdA/Dalton	140	223	59%	191,361	180,042	-6%	174,450	159,900	-8%
Post Falls	141	162	15%	178,430	172,363	-3%	163,000	156,700	-4%
Hayden	48	71	48%	224,396	205,805	-8%	178,866	185,000	3%
Rathdrum/Twin Lk	27	31	15%	184,554	146,026	-21%	172,500	134,500	-22%
North K.C.	12	12	0%	168,719	174,225	3%	145,852	156,500	7%
South K.C.	3	5		549,300	189,020		620,000	190,000	
Kootenai Co sub-total	371	504	36%	192,489	179,061	-7%	168,500	160,000	-5%
Silver Valley	15	26	73%	107,903	96,094	-11%	106,900	79,900	-25%
Bonner/Boundary	21	31	48%	191,989	161,464	-16%	164,000	162,000	-1%
Benewah	6	8	33%	130,083	124,444	-4%	138,250	130,950	-5%
West (WA counties)	9	9	0%	261,584	212,563	-19%	227,000	230,000	1%
TOTALS	422	578	37%	190,044	174,160	-8%	166,500	159,900	-4%

Overall Residential Totals:

These numbers reflect sales of ALL residential listings, from the inexpensive mobile homes on rented lots to the high end waterfront properties. For Yr/Date 2009, sales prices ranged from \$11,5000 to \$8,000,000, with an average of 129 days on market. For Yr/Date 2010, sales prices ranged from \$5,000 to \$3,495,000 with an overall average of 128 days on market.

#/Sales			Total Volume			Average Price			Median Price		
2009	2010	%/CH	2009	2010	%/CH	2009	2010	%/CH	2009	2010	%/CH
582	839	44.2%	122,439,101	166,772,661	36.2%	210,376	198,776	-5.5%	167,750	163,975	-2.3%

*The representations in this report are based in whole on data generated from the database of the Multiple Listing Service of the Coeur d'Alene Association of REALTORS® for the time periods specified in the report. Data maintained by the Association or its Multiple Listing Service may not reflect all real estate activity in the market. *Limited number of sales prevents definitive derivation of median sale price, where half the sales are below that level and half the sales are above.*

Statistical Odds & Ends - Apr Activity Only:

	2009	%/Total	2010	%/Total
<99,999	15	7.3%	22	8.4%
100-199k	125	60.7%	169	64.5%
200-299k	37	18.0%	51	19.5%
300-499k	22	10.7%	12	4.6%
500-999k	7	3.4%	6	2.3%
>1,000,000	0	0.0%	2	0.8%
total	206		262	

For the month of Apr 2009:

- a) Approx 68% of all residential sales reported in Apr 2009 were sold at less than \$200,000,
- b) avg sales price of SF Listing in Apr 2009, with 3 BR, 2 BA, was \$166,355, with avg 104days on market

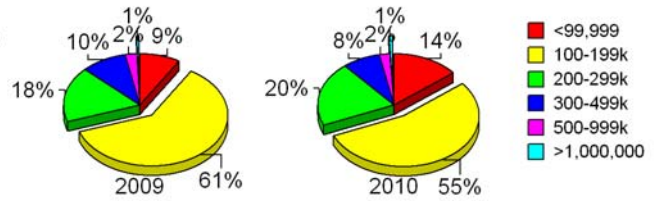
For the month of Apr 2010:

- a) approx 73% of all residential sales reported in Apr 2010 were sold at less than \$200,000.
- b) avg sales price of SF Listing in Apr 2010, with 3 BR, 2 BA, was \$170,518, with avg 97 days on market

Residential Sold Units*

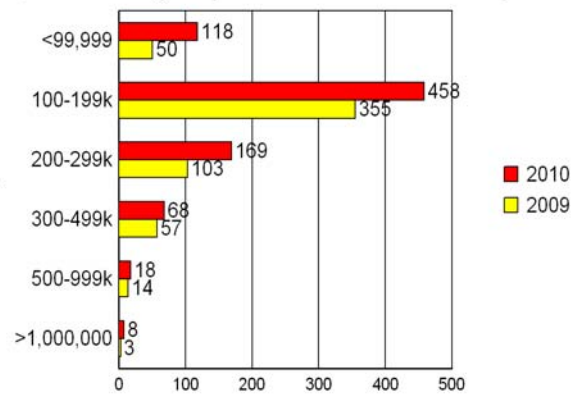
Jan 1 through Apr 30 For Each Year Reported

*Reported by Percentage of Price Range

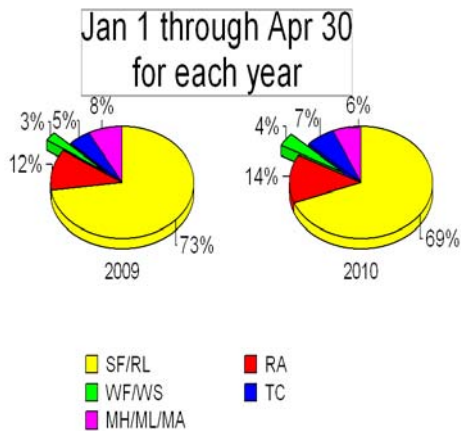


Residential # of Units Sold by Price Ranges

Jan 1 through Apr 30 For Each Year Reported



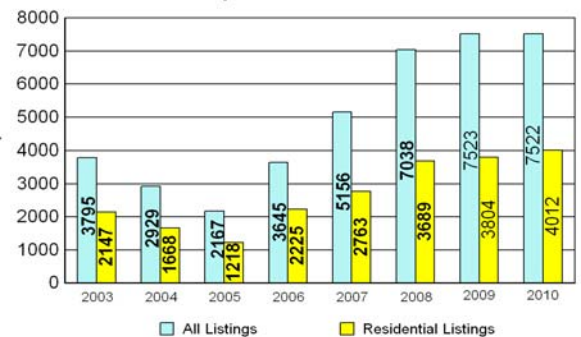
Residential Sales- % by Listing Type



List Type	#/Sales			Average Sales Price		
	2009	2010	%/Chg	2009	2010	%/Ch
SF	422	578	37%	190,044	174,160	-8%
RL	2	3	50%	158,194	175,829	11%
RA	69	117	70%	286,714	292,923	2%
TC	28	56	100%	173,899	160,763	-8%
WF	10	19	90%	1,298,842	792,247	-39%
WS	5	13	160%	216,320	265,313	23%
MH	26	29	12%	33,645	31,038	-8%
ML	10	16	60%	99,350	87,412	-12%
MA	10	8	-20%	133,340	167,797	26%

Active Listing Inventory

As of Apr 30 Each Year



Active Listings	Now (Apr '10)	1 Yr Ago (Apr '09)	%/Chg	1 Mo Ago (Mar '09)	%/Chg
All Listing Types	7,522	7,523	0.0%	7,129	5.5%
Residential	4,012	3,804	5.5%	3,833	4.7%